FEDERAL PASSENGER COMPANY

ANNUAL REPORT / 2020

# **COMPANY**STRATEGY

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As a key business unit of RZD Holding, FPC's operations in general are focused on achieving financial, economic, and volume targets set out in the Long-Term Development Programme of Russian Railways until 2025 (LDP) approved by the Russian Government.

In 2019, FPC developed and approved the Long-Term Development Strategy until 2030 (the "Strategy") and set up a framework for its implementation.

In 2020, the Company approved the Regulations on the System of Key Performance Indicators of JSC FPC to motivate company management to achieve FPC's strategic goals through a system of target key performance indicators (KPIs).

# Mission

We are improving the quality of life by offering extremely safe, affordable and comfortable passenger experience.



FPC is Russia's leader in passenger mobility. It is a highly efficient, financially sound, and customer-focused company that strives to enhance value while ensuring sustainable development in passenger mobility across customer segments and regions of Russia, covering key long-distance destinations in demand.

# Russia's leader in passenger mobility

- A national carrier providing traditional and high-speed long-distance rail passenger services both in Russia and abroad
- → The leader by passenger traffic in longdistance transport in Russia
- The leader in long-distance ticket aggregation services offering single tickets connecting rail passenger services across Russia's regions

118

million people

Passengers carried

<sup>&</sup>lt;sup>1</sup> Approved by resolution of FPC's Board of Directors (Minutes No. 24 dated 2 July 2020).

**DEVELOPMENT STRATEGY** // COMPANY STRATEGY



### **Customer-focused** company

→ Leader in service quality in long-distance land transport, providing high-quality value proposition and comfortable long-distance travel experience, including transit connections with other modes of transport and multimodal transport services

# 330 billion RUB

Estimated earnings

## Socially responsible company

→ Sustainable development of mobility across customer segments and regions of Russia

# billion RUB

Total amount of rolling stock purchases (cumulative for 2021–2025)

## Highly efficient, financially stable company

Maximising financial results and ensuring self-sufficiency in operations

# billion pkm

Passenger-kilometres in the regulated segment